

For Members Only



A Word from the President NCEL Partnership

by Joe Gatewood
President, MEA Board of Directors

I am pleased to announce that the Electrical Association will again be providing all of the Continuing Education for the North Central Electrical League's 2020 EXPO!

The partnership began back in 2018. The collaboration was a success for all parties involved and allowed for some of the best training in the electrical industry, reaching new audiences. This unique experience allows electricians to receive the proper training needed to maintain their license as well as they can walk the show floor of the Expo.

About the EXPO

The Upper Midwest Electrical EXPO will be held April 15-16 (Wednesday/Thursday) at the Minneapolis Convention Center.

Take time out of your busy schedule to register and attend! The EXPO is our regions' largest showcase of people, products, and strength—a must-see activity for everyone working in our electrical industry.

You will learn how to save money and...Get Started / Better / Connected! Over 9000 participants gather biennially to learn and experience the newest and best electrical products—all while creating and enhancing electrical supply chain relationships and solutions that enable our Upper Midwest Electrical Industry to succeed and thrive!

About the Training

The Continuing Education portion of the EXPO will be taking place on April 14-16 (Tuesday-Thursday). Throughout the 2½ days, there will be 35 hours' worth of content (32 hrs approved for CODE credit in multiple states!)



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Electrical Association ALERT

Tuesday, April 14 & Wednesday, April 15

- Track 1: 2020 NEC® Updates Part 1-4 (16 hrs)
- Track 2: 2020 NEC® Grounding & Bonding, Motor Installations and Overcurrent Protection (16 hrs)

Thursday, April 16

NFPA 70E 2018 Safety Training (3 hrs)

Get up to speed on all things surrounding the adoption of the 2020 NEC, which is anticipated to be adopted by Minnesota this summer. Your Electrical Association will have booklets with the end-of-course quizzes ready for participants at the classes. Presentations will be available for electronic download for anyone interested.

The Extra's

- **Row the Boat!** That's right! PJ Fleck (the University of Minnesota's current Head Football Coach) will be the keynote speaker for breakfast on Thursday morning of the EXPO. This guy is inspirational and motivational as he brings home the message about culture and how important it is for success. Making yourself a better person today than you were yesterday and always being true to yourself are a few of the narratives held by PJ Fleck in his encouraging speeches. I couldn't be more excited to incorporate this into my schedule for the week as I take on 2020 and the beginning of a new decade.



(NCEL Partnership - cont. on pg 3)



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Clara Albert, CAE
Executive Director

From the Executive Director New Offerings for You!

Regional Networking Event

Thursday, February 20 (5-8 pm)

Please join us for our first ever regional networking event! It is obvious that so much value comes from connections that are created in peer-to-peer casual settings. The Electrical Association has provided hospitality suites at conferences for decades and the amount of business information shared in these settings is priceless.

Barriers to attend our hospitality suites include travel and time. That is why the Electrical Association's Membership Committee has decided to bring this format to you in a shorter time frame than the typical Association Conference.



Contractors will be gathering at **Indeed Brewery** in Minneapolis for an afternoon of comradery and connections. There will be beer tasting and a tour of the Indeed Brewery where one of our very own has done electrical work for the brewery. Don't pass up this opportunity to talk shop with other Electrical Contractors who are new to

business or have been doing it for decades. This is the real-life stuff that you can't read about in a textbook.

Online Business Webinars

Material Management

Wednesday, February 12 (8-9 am)

Jim Crabbe, Cobra Contractors Software will be presenting an online webinar for the industry to gain further information on the hidden costs of materials.

"You may know how much you're spending on material purchases but do you know what they're really costing you? Experts say materials typically cost contractors 20% more than what they pay. Lowering your material costs is achievable once you know which questions to ask. Join us for this 1-hour webinar as we explore *the hidden costs of materials* and what you can do to lower your material costs."

Estimating

Wednesday, March 4 (8-9 am)

Presented by Jim Crabbe, Cobra Contractors Software. When you need to submit a bid or estimate, you need to do it correctly. Too low cuts into your profit. Too high loses the job. Spend an hour listening to what the expert has to say!

(New Offerings - cont. on pg 3)



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(NCEL Partnership - cont. from pg 1)

- **Hospitality!**
Join the many vendors who will have networking events after the learning has concluded. Stay tuned on the Electrical Association website (*Events* page) for more details on where we will be.
- **The Electrical Association booth!**
Please visit the Electrical Association staff at booth **#811**. We will have information in regards to all of our products and services—some may be new to you so take a look! You will also see a new look for the Association, which will be launched at the EXPO for all in the Electrical Industry to see.

We encourage you or any of your electricians to take advantage of this amazing opportunity to not only fulfill their requirement from the state as an electrical license holder but to work on their professional development as they learn more about their industry and how to be the best electricians around.

A trip to Minneapolis could be time very well spent to enhance your capabilities during the 2020 Upper Midwest Electrical Expo.

I hope to see you there!

(New Offerings - cont. from pg 2)

Marijuana in the Workplace

Wednesday, April 8 (8-9am)

Kate Bischoff, THRIVE Consulting did a phenomenal job presenting safe and sick leave, wage theft and marijuana in the workplace at the past winter event for the association. There were so many questions around how to handle marijuana in the workplace and the possibilities of MN making marijuana legal. Kate will be joining us in April to go into greater detail for all those who had unanswered questions, need more information or were unable to attend her presentation at the event.

View Kate's recorded webinar on safe and sick leave at www.electricalassociation.com/webinars.

CERT, Heat Pumps

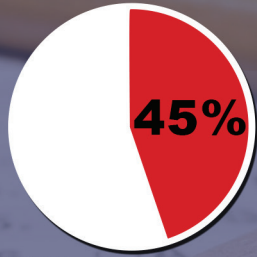
Date and Details: TBD – keep an eye out for details

—Don't forget to check out the library of recorded webinars available for you! These topics include scheduling, sick leave, mechanic liens, opioids, project management, tax reform, energy efficiency, AWAIR safety manuals and more.

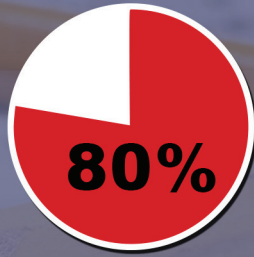
If there are additional topics that you would like us to provide information on for you and your business, please let us know and we will do our best to find an industry expert who can provide this information to you.

2019 DLI Exam Pass Rates

Overall



Our Students!



Source: MN DLI

Exam Prep Classes

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2020 EDUCATION CALENDAR

CODE TRAINING

Based on the 2017 NEC® / 2020 NEC®

Classroom 16 Cont Ed Credits—Multi-State Approval; check our website. (2 days; 8am-5pm)

Feb 13-14	St Cloud 2020 NEC® Updates - Part 1-4. Jeff Kunkel, Trainer.
Feb 21-22	Brainerd 2020 NEC® Updates - Part 1-4. Chad Kurdi, Trainer.
Feb 27-28	Marshall 2020 NEC® Updates - Part 1-4. Joe Gatewood, Trainer.
Feb 27-28	Plymouth 2020 NEC® Ground & Bond, Motor Inst, Overcurrent Protection. Chad Kurdi, Trainer.
Mar 13-14	Prior Lake 2020 NEC® Updates - Part 1-4. Chad Kurdi, Trainer.
Mar 26-27	Owatonna 2020 NEC® Ground & Bond, Motor Inst, Overcurrent Protection Jeff Kunkel, Trainer.
Apr 2-3	Roseville 2020 NEC® Ground & Bond, Motor Inst, Overcurrent Protection. Chad Kurdi, Trainer.
Jun 11-12	LaCrosse WI* 2017 NEC® Ground & Bond, Motor Inst, Overcurrent Protection. TBD, Trainer. <i>*Wisconsin Masters and Journeyworkers continuing education is due June 30!</i>

Online 2 Cont Ed Credits—Multi-State Approval; check our website.

Feb 12	(8:00AM-10:00AM) 2020 NEC® Motors & Transformers. Tim Zinnel, Trainer.
Feb 20	(6:30PM-8:30PM) 2020 NEC® Grounding & Bonding. Jeff Kunkel, Trainer.
Feb 26	(6:30PM-8:30PM) 2020 NEC® Overcurrent Protection - Part 1. Chad Kurdi, Trainer.
Mar 11	(6:30PM-8:30PM) 2020 NEC® Overcurrent Protection - Part 2. Chad Kurdi, Trainer.
Mar 25	(8:00AM-10:00AM) 2020 NEC® Grounding & Bonding - Part 1. Jeff Kunkel, Trainer.
Apr 8	(6:30PM-8:30PM) 2020 NEC® Motors, Controls, GFCI Requirements. Chad Kurdi, Trainer.

EXAM PREP COURSE

Feb 15-16	Edina at Federated Insurance. 2017 NEC®. Chad Kurdi, Trainer.
Apr 25-26	Edina at Federated Insurance. 2017 NEC®. Chad Kurdi, Trainer.

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