



A Word from the Chair

Looking Forward to 2023

by Jeff Kunkel, Chair, Board of Directors

Hello all! As we rapidly approach the end of the year, my thoughts are drawn to change.

If I'm not careful those thoughts turn melancholy: I'm getting older. My parents and friends are getting older. My kids are moving into adulthood. (Notice I didn't mention that my wife is also getting older?) It is also becoming obvious that our industry and world are changing in ways that seem out of our control. It is easy to fear those kinds of changes, but it is certainly not worth dwelling on them.

So, I try to think about change in a positive light. The end of the calendar year is a great time to assess what went right in our businesses, and what could have gone better in 2022.

The beginning of the new year seems like a great excuse to implement changes that we think might make things go smoother as we move through the next twelve months. I say "excuse" because it may not be the best time for change. Heck, a lot of us are going into a slower part of the yearly cycle as we punch list our way out of summer contracts and get into a groove of bidding projects for the upcoming construction season.

It is tempting for me to want to keep the same comfortable, low-risk routines and practices

that have been producing good results. This is especially true when things are a little slow, and change can sound like an expensive and risky idea.

I know that a lot of you do not, and would not, settle for good. I would surmise that you have little fear of change, or at least have learned to control any change anxiety and know how to utilize change to make improvements and foster growth in your business. I recognize those traits in a lot of people I have met through the Electrical Association, and I try to learn from your successes.

Whether you are comfortable with change or are a bit more cautious, I invite you to join me in facing 2023 with a positive outlook and an openness to making any needed adjustments.

I also invite you to join us in February at the Electrical Association's 3rd Annual Partner & Profit event. To learn more, turn the page to read Clara's article.



Happy Holidays to you and your family, and may we all find health, happiness & success in 2023!

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From the Executive Director

Save the Date! February 2-3, 2023 Partner & Profit Event

by Clara Albert, CAE, Executive Director



We look forward to bringing you the 3rd Annual Partner and Profit event from the Electrical Association. This is a time to work ON the business rather than IN the business. We get so caught up in the day-to-day operations that we don't take nearly enough time to step back and ask ourselves the important questions about how to be a successful company today as well as tomorrow.

When & Where

This year we'll be meeting at Treasure Island Resort & Casino. We have changed the date to February rather than our previous meetings held in December—we don't want to compete with the busy holiday season!

The lineup for the event is one you won't want to miss. Plus, the conversations amongst peers and the relationships built are priceless. Having a network of people to turn to as you are navigating this crazy business world, gives you the confidence you need to keep going.

Some Highlights...



Event Emcee

Joe Schmitt, KSTP. Joe will be walking us through the day, providing insight between guests and keeping us all entertained along the way.

Workforce Panel Discussion

Polly Friendshuh (Dunwoody), **Andrew Jennen** (M State Wadena), **Tom Spehn** (916 Schools) and **Brian Schelkoph** (Anoka Tech) will be discussing what they are seeing in the upcoming workforce that you need to know as you hire and recruit talent.

National Electrical Code Re Org

Dean Hunter, MN DLI. Discussions are beginning about reorganizing the NEC into 26 chapters vs. nine. Code-making panels are looking for feedback. Want to weigh in?

Infrastructure Bill

Center for Energy & Environment. What do you need to know so you are the chosen subcontractor on a job where infrastructure dollars come into play?

Economic Forecast

Ron Wirtz, Mpls Federal Reserve. Inflation, material shortages, the "R" word (recession)... what is next? How can you even prepare for the future of your business in today's economy?

Electrical Violation Investigations

Shawn O'Neil, MN DLI. Learn (and avoid) frequent violations and how to file complaints.

AND so much more to come!

Registration will be open in the next couple of weeks, watch your email. We look forward to seeing you all soon.



From myself and the staff, we wish you a wonderful holiday season with your family and friends!





Election Day Recap

Submitted by Kirsten Christopherson
Christopherson Advocates

The red wave that was anticipated by many never materialized on after the election as the Minnesota DFL defied the usual midterm backlash against the party of the sitting president.

There is a lot to analyze in the election results, but what we do know is that Governor Tim Walz has been reelected to a second term after defeating former state Senator Dr. Scott Jensen; the DFL will remain in control of the state House and what was the biggest surprise of the night, the DFL has flipped the state Senate.

Republicans had hoped to flip seats held by the DFL in the suburbs by focusing on crime and inflation but that plan did not work. In fact, the DFL was able to flip seats in Blaine, Coon Rapids, Lino Lakes, and Shakopee by mostly focusing on protecting abortion rights, and funding for education. The GOP continues to win more and more seats in Greater Minnesota, but the DFL was able to hold onto enough of those seats to gain majorities.

The DFL flipping the Senate gives them their first “trifecta” of power since 2013. The majorities in both chambers are slim, especially in the Senate where it looks to be a one seat majority for the DFL (34-33). Even though the majorities will be slim, all the committee gavels will be in the hands of the DFL. The party that has the gavels, controls the agenda.

In the next few days the four caucuses will gather to pick leadership. On the House side, the DFL is expected to reelect Melissa Hortman as Speaker of the House, but is in need of a new majority leader after Rep. Ryan Winkler chose to run for Hennepin County Attorney. On the GOP side we need to watch if Rep. Kurt Daudt will try to remain as minority leader or if he will take a step back after leading the House GOP for ten years. There will also be some reshuffling of committee chairs due to retirements.

In the Senate, the DFL is in an interesting position and in need of a majority leader since their current leader, Sen. Melisa Franzen won't be returning to the Senate after being drawn into the same district with Sen. Ron Latz. The new DFL majority leader once chosen will

have to assign committee chairs. The GOP has been in the majority in the Senate since January 2017 and is currently lead by Sen. Jeremy Miller. It would be a surprise if Sen. Miller isn't back as minority leader.

As we look ahead the Legislature will be back in session January 3. The budget surplus from last year remains and now the DFL has total control. A budget will need to be passed for the next two years, and talk of a bonding bill continues to grow.

MPR News this morning reported Governor Walz and Speaker Hortman have said they remain open to a special session focused around public safety before January 3.

Important Dates

- 12/25 Christmas Day
- 1/1 New Year's Day
- 1/10 Board of Electricity Meeting
- 1/16 Martin Luther King Jr Day



To Do

- ❑ 12/15 MN monthly filers: November return due
- ❑ 12/15 Partnership and S-Corp returns must make quarterly estimated tax payments
- ❑ 12/20 MN monthly filers: Sales & Use Tax is due for November (even if you report \$0)
- ❑ 12/31 Deadline to set up a solo 401k (for the self-employed)
- ❑ 12/31 Deadline for tax moves for 2022
- ❑ 1/1 Post your new labor law posters
- ❑ 1/15 MN Monthly filers: December return due
- ❑ 1/20 MN monthly & qtlly filers: Sales & Use Tax is due for December (even if you report \$0)
- ❑ 1/31 Form 1099 due to payees and to MN Dept of Revenue if you withheld MN tax
- ❑ 1/31 MN Qtlly withholding tax return due for 4th Qtr (Oct-Dec 2022)
- ❑ 1/31 MN Annual filers: Annual return is due. Complete W2s and 1099s before filing your return.
- ❑ 1/31 W2s to employees and MN Dept of Revenue
- ❑ 1/31 1099-NEC (if you paid a nonemployee >\$600)
- ❑ 1/31 W3 due to Social Security Administration
- ❑ 1/31 Form 941 (all employers) - Qtlly Fed Tax Return

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2022-2023 Education Calendar

CODE TRAINING Based on the 2020 NEC® / 2023 NEC®

16 Continuing Ed Credits —MASTERS! Renew your licenses before Feb 28!

Classroom—Multi-State Approval; check our website (2 days; 8am-5pm)

Dec 1-2	Cottage Grove (Van Meter)	2020 Code Highlights, Motor Install; 70E. Chad Kurdi
Dec 8-9	Rogers	2020 Code Highlights, Motor Installation; 70E. Jeff Kunkel, Trainer
Jan 12-13	Mankato	2023 Code Updates, Parts 1-4. Jeff Kunkel, Trainer
Jan 13-14	Bloomington	2023 Code Updates, Parts 1-4. Chad Kurdi, Trainer
Jan 19-20	Woodbury	2023 Code Updates, Parts 1-4. Chad Kurdi, Trainer
Jan 27-28	Brooklyn Center	2023 Code Updates, Parts 1-4. Chad Kurdi, Trainer
Feb 9-10	Worthington	2023 Code Updates, Parts 1-4. Jeff Kunkel, Trainer
Feb 10-11	Rochester	2023 Code Updates, Parts 1-4. Chad Kurdi, Trainer
Feb 16-17	Baxter	2023 Code Updates, Parts 1-4. Chad Kurdi, Trainer
Feb 24-25	Marshall	2023 Code Updates, Parts 1-4. Joel Gatewood, Trainer
Feb 24-25	Plymouth	2023 Code Updates, Parts 1-4. Chad Kurdi, Trainer

*Thank you
to our Class Hosts:



2023 South Dakota
Dates Announced!

Trainer Mike Miller



see web:
[electricalassociation.com/
southdakota](http://electricalassociation.com/southdakota)

2 Continuing Ed Credits

Live, Online—Multi-State Approval; check our website

Dec 7	(6:30-8:30PM)	2020 NEC Overcurrent Protection Pt 1. Mike Lindberg
Dec 14	(8:00-10:00AM)	2020 NEC Motors, Controls & GFCI. Jeff Kunkel, Trainer
Jan 5	(6:30-8:30PM)	2023 NEC Grounding & Bonding UL. Chad Kurdi, Trainer
Jan 10	(6:30-8:30PM)	2023 NEC NFPA 70E Safety. Mike Lindberg, Trainer
Feb 1	(8:00-10:00AM)	2023 NEC Overcurrent Protection UL. Tim Zinniel, Trainer
Feb 9	(6:30-8:30PM)	2023 NEC Motors, Controls, GFCI Requirements. Chad Kurdi, Trainer

2 & 4 Continuing Ed Credits

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Dec 10-11	Bloomington	Best Western Plus. Chad Kurdi, Trainer
Jan 4-5	Bloomington	Best Western Plus. Chad Kurdi, Trainer



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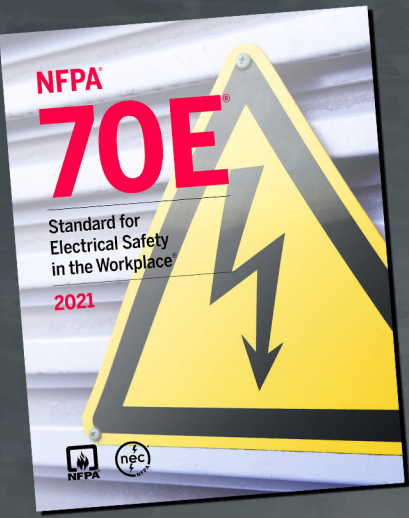
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